

SINCE 1992

THE HEATING AND COOLING PROFESSIONALS WHO CARE

## How to choose an HVAC contractor

## Pick your contractor like you would pick your doctor

- Are they specialists in the type of system you are looking for?
- How long have they been doing this kind of work?
- Are their installers and technicians using the right tools for the job?
- Can they provide you with reference from happy customers?

### Contractor size matters, but not that much...

- You want to ensure that their after-sales service meets your needs.
- Many times small contractors can do this and many times large contractors struggle.



#### Safety is a Right, Not a Compromise.

**Protect yourself from unregistered** fuels contractors.



#### **The Lowest Price Isn't Always** the Best Value

Be careful of fraudulent fuels and gas workers, who are known for performing less expensive labour with cheaper, unsafe materials. They put you and your family at serious risk through shoddy workmanship.



#### ✓ Qualified Contractor Checklist

The Heating, Refrigeration and Air Conditioning Institute of Canada (HRAI) highlights obvious red flags to look for when shopping for a contractor.

#### **QUALIFIED CONTRACTORS:**

- will not quote prices over the phone without first assessing your job on site
- will not request large cash advances prior to the delivery of any equipment or materials
- will readily provide a full business address and telephone number where the company can be reached
- will be happy to offer the names and addresses of customers they have done work for in your area



When in doubt, NEVER hesitate to confirm a contractor's registration with TSSA.

Only qualified fuels workers are certified by and registered with TSSA.



Find a Registered Fuels Contractor or Report a Fraudulent Fuels Worker at TSSA.org

> Join the Safety Conversation on Social Media with Hashtag **#TSSAsafe**











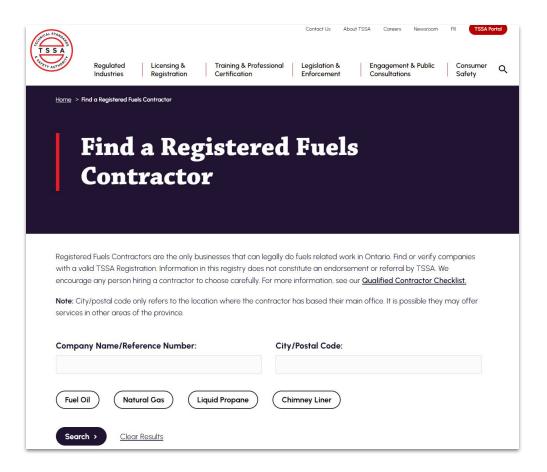


#### Need a contractor for your home or business heating and cooling needs?

Tell us a bit about your needs and the HRAI Contractor Locator will find a qualified HRAI Contractor Member in your area. All HRAI Member Contractors have been pre-screened for qualifications and licensing in their field of expertise.

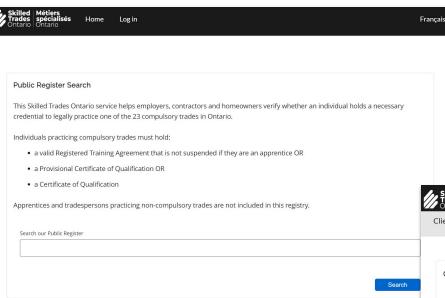
Contractor Name Search  Search  If you are unable to locate a contractor with 'Contact Name Search' then please define your search using the options below.	
Residential/Small Commercial Properties     Industrial/Large Commercial/Institutional	
For:	
○ Service/Replacement/Installation ○ New Construction	
Service types:	
☐ Air Conditioning	





## Gas contractors need to be registered with the TSSA

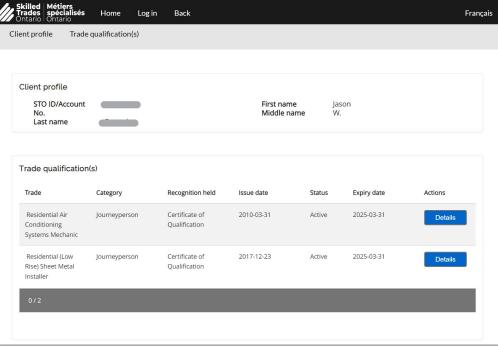




# Residential AC/HP Systems Mechanics must be licenced in Ontario

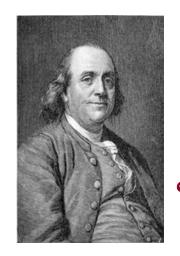
### Trust but verify

Check the Public Registrar that your installer is a 313A or 313D holder



### ... Equipment size is much more important

- Right sizing the equipment is important to ensure comfort, efficiency, and longevity
- Beware of contractors who fall short of performing a full calculation. Warning signs include a calculation made over the phone or within a brief 15-minute visit. A good estimate takes upwards of an hour sometimes more and examines all variables. If the points outlined above are not part of the discussion, this should also raise warning flags, and ditto for contractors who indicate it is sufficient to just replace old equipment with new equipment of the same size.
- Do not agree to a simple "rule of thumb" calculation (e.g., X amount of BTUs per square foot), and be sure to request a "heat loss and heat gain calculation" as part of your purchase process. Any piece of HVAC equipment constitutes an expensive, and important, purchase. Make sure you get it right, and you will have years of comfort ahead.



"The bitterness of poor quality remains long after the sweetness of low price is forgotten."

- Benjamin Franklin