



# Electric Vehicle Supply Equipment and Network Operator

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# Who is AddEnergie?



Founded in 2009 in Quebec City, Canada

Vertically integrated: designer, manufacturer and network operator

Charging solutions for all market segments

Operator of Canada's largest charging networks

2<sup>nd</sup> Largest Network Operator in North America



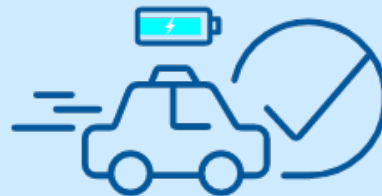
# Who Is FLO?



**A comprehensive  
charging ecosystem  
for EV drivers**



**Turnkey  
charging solutions  
for utilities,  
municipalities and  
businesses**



**Backed by nearly a  
decade of experience in  
the EV industry**

**AddENERGIE**

# AddEnergie/FLO Compared to Telecom



Network operation center



Cloud-based management system



Antenna



Mobile Phone

Cisco  
Network Equipment Manufacturer

Bell  
Network Operator



Network operation center



Cloud-based management system



Charging station



Electric vehicle

AddEnergie  
Network Equipment Manufacturer

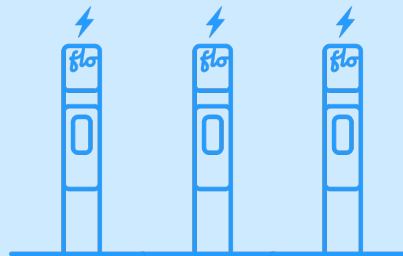
FLO  
Network Operator

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# Today...



**25,000+**  
charging stations on  
our network



**95,000+**  
EV drivers using our  
network



**200+**  
employees in  
8 offices



*As of Nov 2019*

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# Fulfilling EV Drivers' Charging Needs



A comprehensive ecosystem to charge wherever they are



At Home 63%



At Work 19%



On the Go 18%



# Solutions for All Market Segments



Residential



Multi-residential



Workplaces



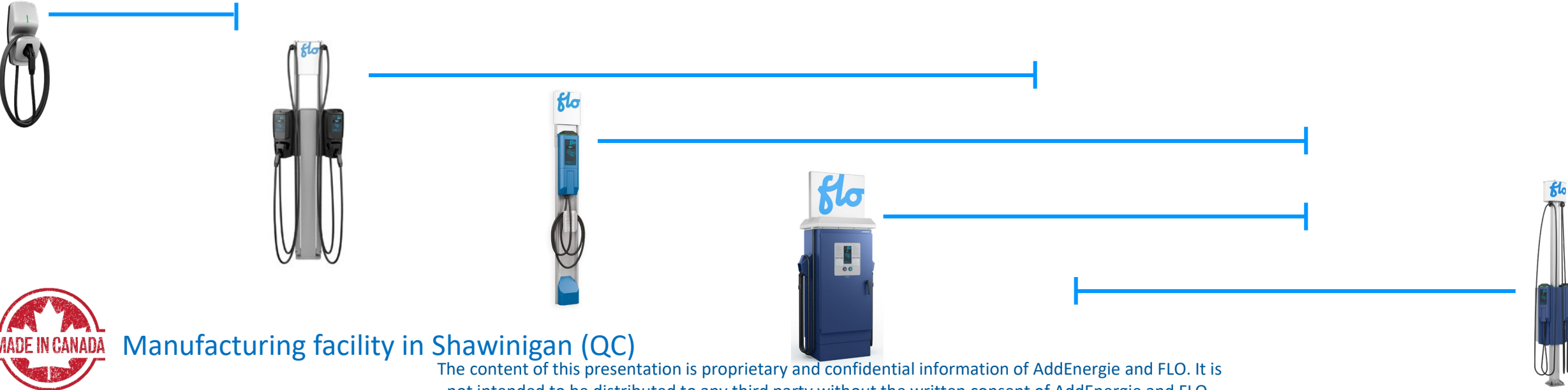
Fleets



Public



Curbside



Manufacturing facility in Shawinigan (QC)

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# Choosing a charger



- Level of EVSE required based on general parking times at the location



Residential

Multi-Residential

At Work

Public

City Curbside

**Level 2**



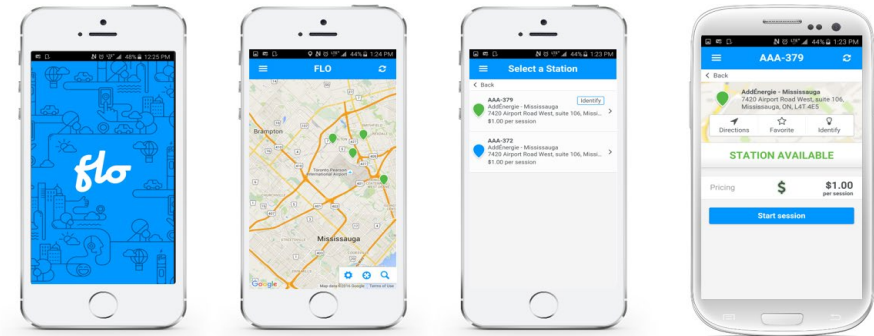
**Level 3 DCFC**





# First-class User Experience

- 24/7 phone support
- Proactive monitoring services
- Mobile app or RFID access card
  - Roaming with ChargePoint
- Real-time charging & billing data
- Charging station locations
- Cloud based reporting tools
- PCI compliant payment system



Create a FLO account

Add funds using  
a credit card

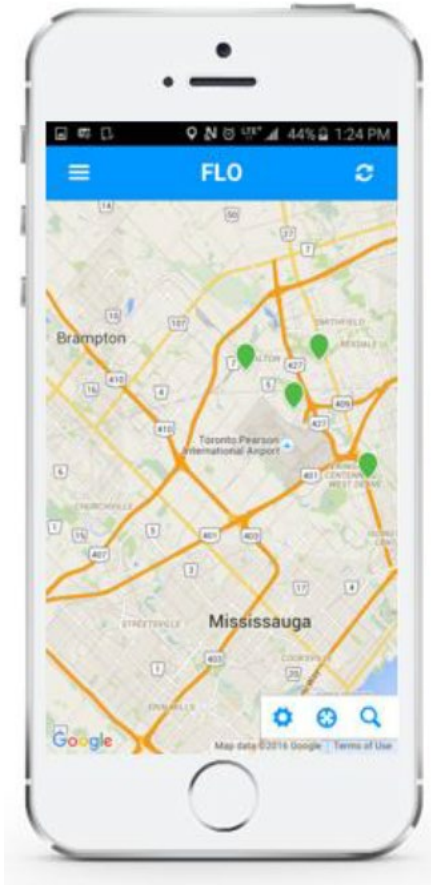
Download the free FLO  
mobile app, and/or order  
a membership card



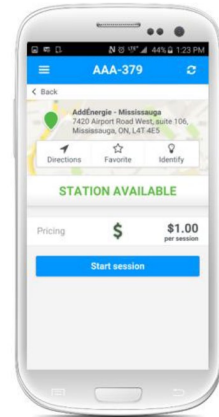
# How to Use the Network?



Find a public charging station using FLO app



Tap the FLO card against RFID scanner



Use the app to start a session



Connect the cable to the vehicle











# Questions?



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