Financing Community & Campus Energy & Climate Master Plans



Steps to Breakthrough Performance

Garforth International llc Energy Productivity Solutions Community Energy Financing 24th Clean Air Council Meeting Toronto, Ontario, November 24th, 2017



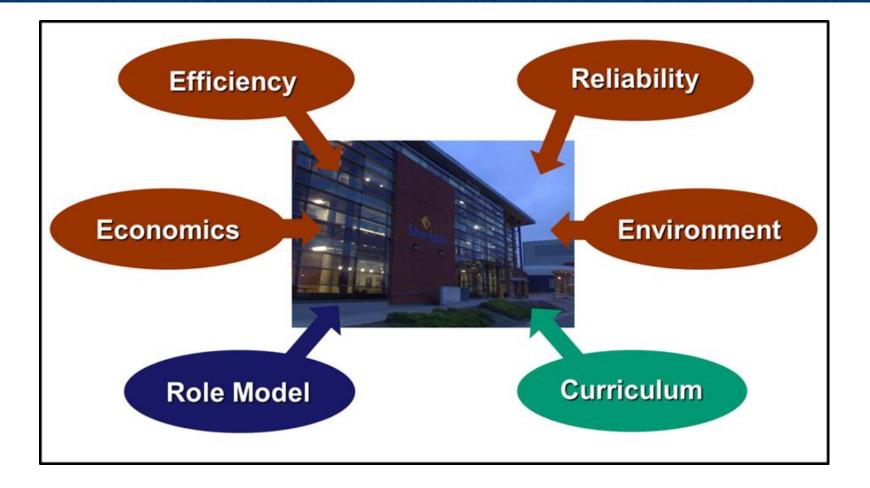
Recognized Energy Uncertainties Risks & Opportunities

- Unpredictable rising energy prices
- Impacts of climate change legislation
- Inefficient campus infrastructure
- College growth
- Reliability, weather events...
- Energy innovation & competitive advantage
- New educational needs
- No energy and climate management culture

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Sheridan College Integrated Energy & Climate Master Plan



Garforth International llc Energy Productivity Solutions **Multiple Breakthrough Goals**



Source Energy Efficiency Gain At least 50% by 2030 below 2010

Greenhouse gas emissions reduction At least 40% by 2030

Internal Rate of Return At least 7%

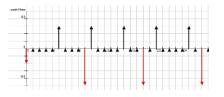
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Ensure energy supply reliability

Living Laboratory for Sustainability

College IECMP World-class Performance Goals









College IECMP Ambitious Institutional Goals

Create a campus-wide energy culture

Be a National and Community Role Model

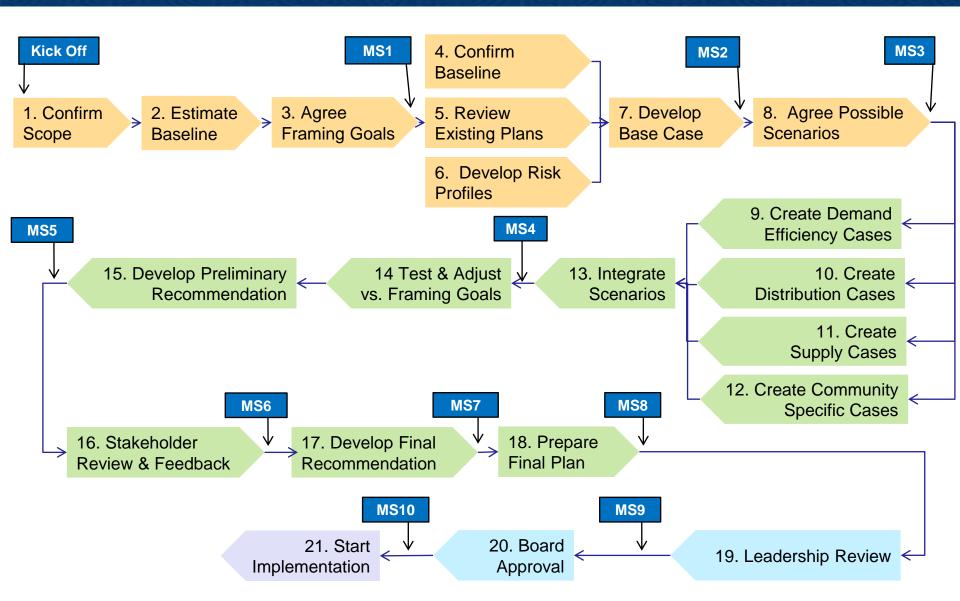
Be a platform for new energy technologies

Offer relevant energy and climate curricula

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Systematic Process with Clear Milestones Accountabilities and Decisions



Sheridan College Integrated Recommendation

- \$35M investment plan from 2013 to 2020
- Comprehensive upgrade of controls and metering
- Efficiency retrofit of all existing buildings
- Energy performance requirements for all new constructions
- Upgraded District Heating at Davis and Trafalgar
- Selective District Cooling upgrades
- On-site CHP and Solar PV

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- Encourage college-wide energy culture
- Create world-class energy & climate curricula

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Breakthrough World-Class Results

Sheridan College IECMP From Strategy to Action

IECMP approved in 2013

- Implementing over \$30M investments
- Results exceeding Plan expectations
- Assessing expanding IECMP benefits to neighbouring communities
- Recognized need to expand national capacity
- Basis for Centre of Applied Research
 - Community energy and climate planning
 - Successful implementation approaches
 - Build on world-class teaming

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Pressure to Deliver Lofty Goals Environmental – Economic - Social



Cities



Neighbourhoods



Industrial Areas



Colleges



Military Bases

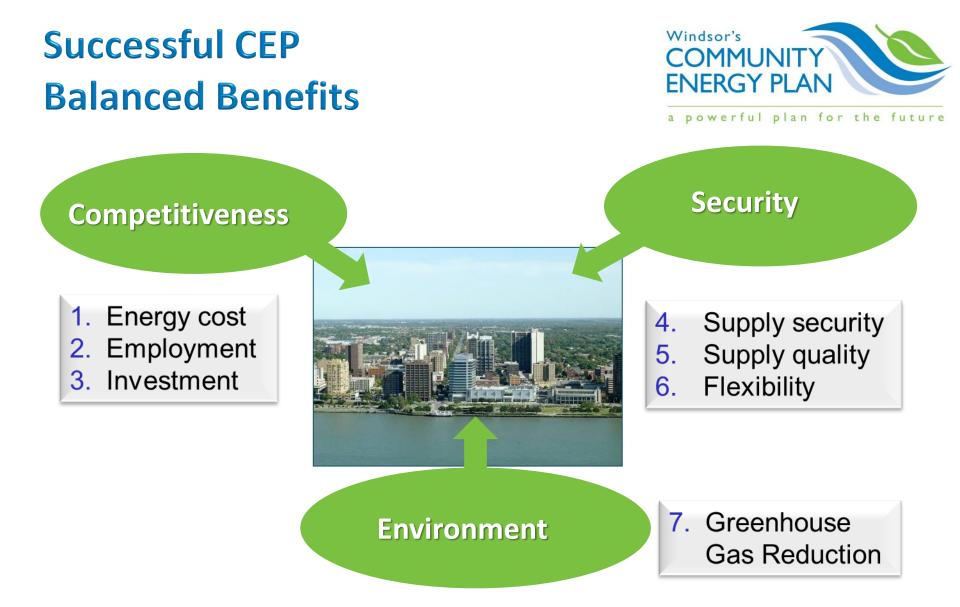


Buildings

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Challenge to Achieve Scale





Breakthrough Targets

Community Energy Plan Targets "World Class Performance"

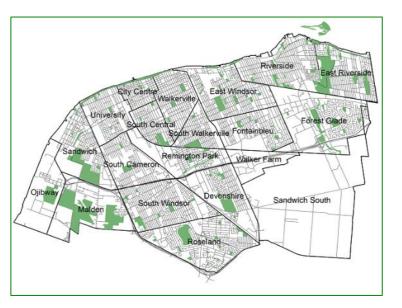


- Create at least 3,000 jobs by 2025 implementing the core CEP sub-strategies
- Energy use per capita by 2041 will be at today's global best practices
 - Plan Target: 40% below 2014 levels by 2041
- Energy-related investments by the community will be at least as attractive a 20 year public bonds
- Emissions reduction will support global efforts reverse climate change and meet 2016 Ontario Climate Action Plan
 - Plan Target: 40% below 2014 levels by 2041
 - Strategic Trajectory: 80% below 2005 levels by 2050

Retain Most Energy Value in City

City of Windsor CEP Energy Demand Mapping

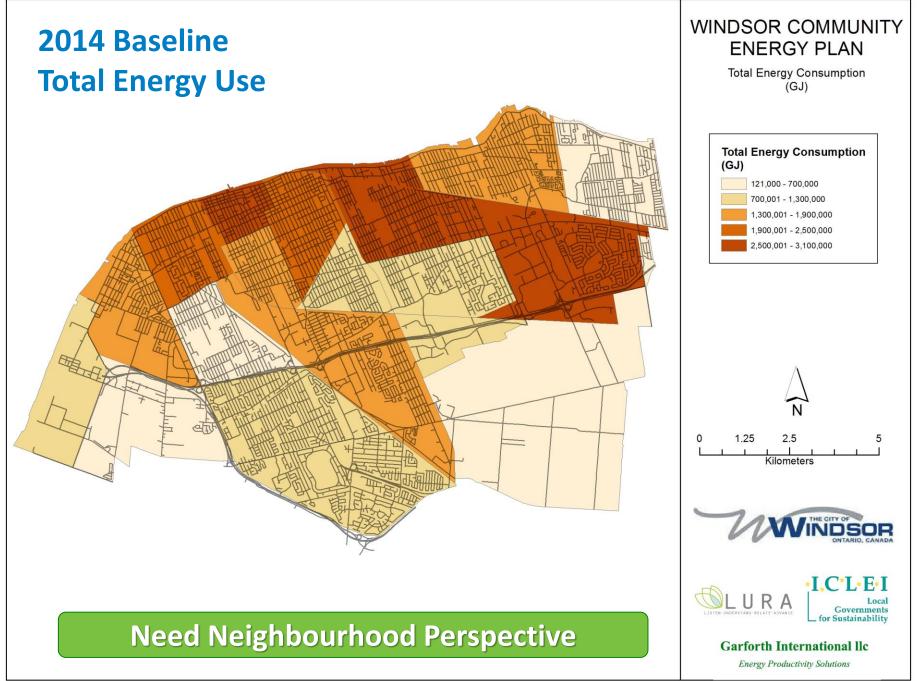




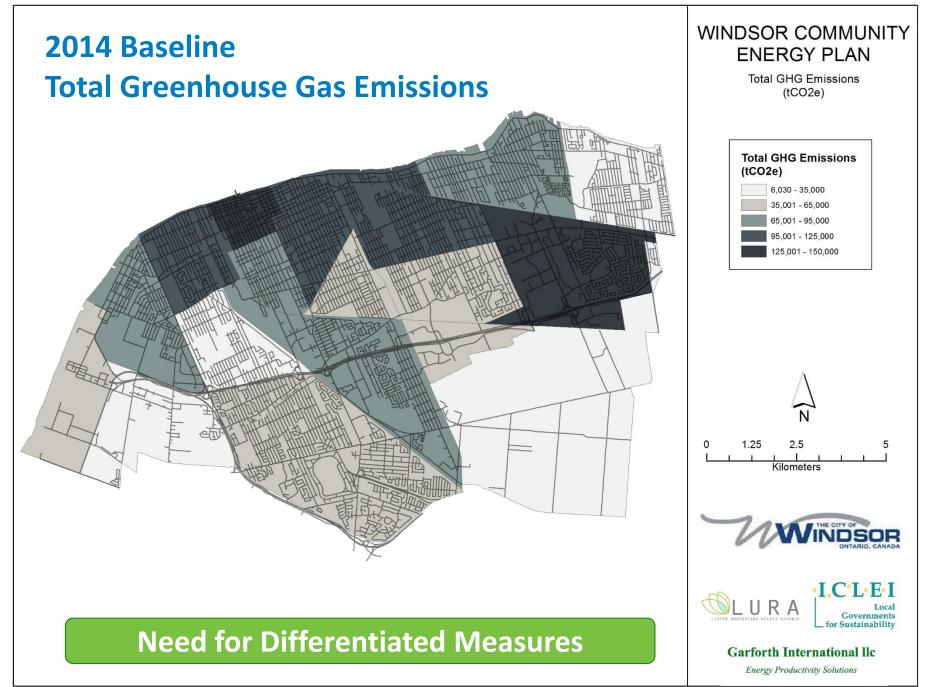
20 Energy Planning Districts

- 76,000 parcels assessed for 2014
- Matched to Utility Meters
- Evolution to 2041 developed
 - City development plans
 - Provincial outlooks
 - Efficiency changes
- Building types and sizes
 - Existing
 - Renovation & demolition
 - New construction
- End-use requirements
 - Heating, Cooling , Lighting, Other
- Year-by-year models
- Aggregated to defined boundaries
 - 20 Energy Planning Districts

Aligned with City Official Plan



Homes & Buildings Only



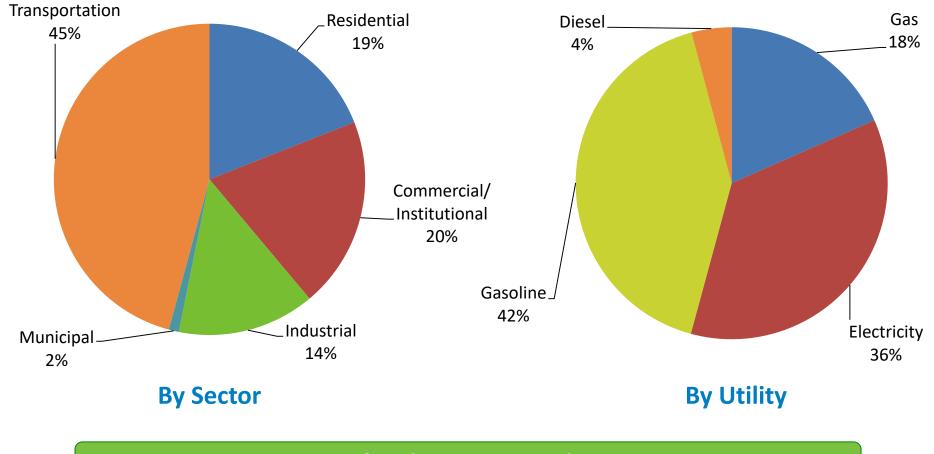
Homes & Buildings Only

Understand Baseline Cost Energy Cost ~ \$842 Million



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2014 Energy Cost

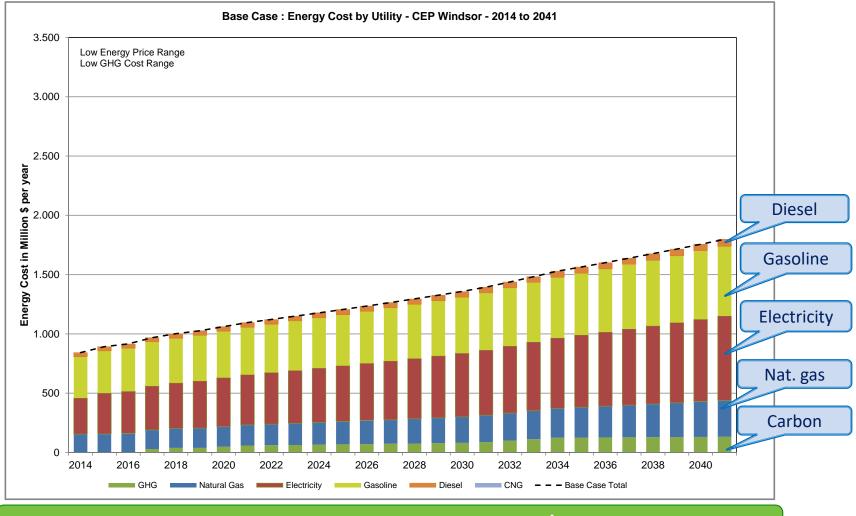


80% of Value Leaves the City

Understand Cost Risk Energy Costs 2041 - Lower Range



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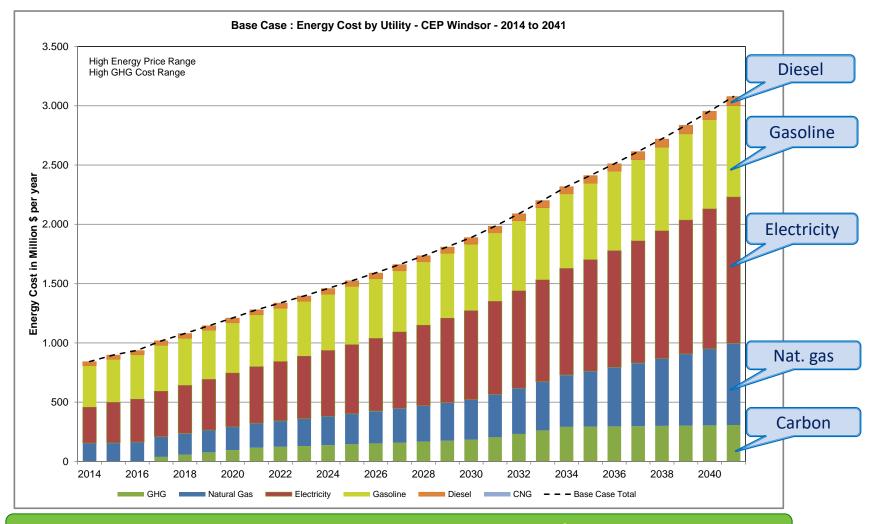


120% Annual Cost Increase to \$1.8Bn

Understand Cost Risk Energy Costs 2041 - Higher Range



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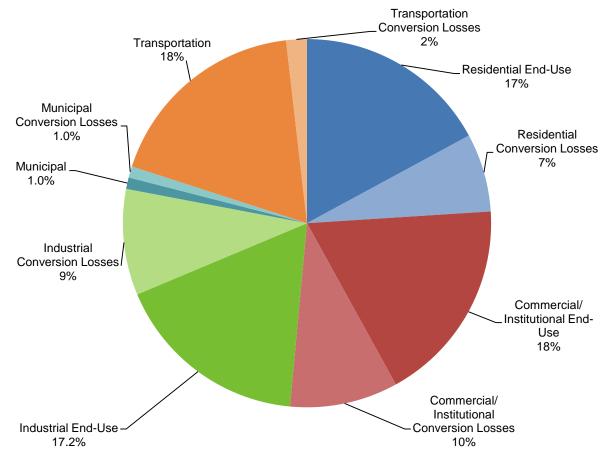
280 % Annual Cost Increase to \$3.2Bn

Understand Use & Losses Customer Energy Use – 54M GJ



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2014 Energy Use by Sector

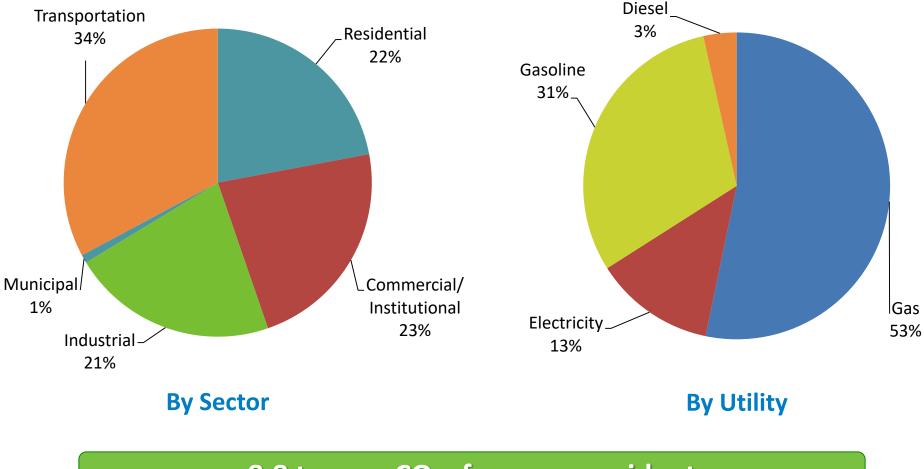


About 30% Conversion Loss

Understand Baseline Emissions GHG Emissions 2.0 Million mt



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2014 Greenhouse Gas Emissions

8.8 tonnes CO_{2e} for every resident

Benchmark Performance Sister City Mannheim





Energy 186 GJ/capita Target -40% by 2041



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Energy 89 GJ/capita Target -20% by 2020

Global & Local Benchmarking

Build Integrated Data and Scenario Assessment Tools



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Basis for Ongoing Reporting & Detailed Design Plans

Increase End-Use Efficiency Existing Homes Strategy



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24% of Energy 22% of GHG



Retrofit 80% of homes by 2041

CEP Strategy

- Create local entity
- Public/private partnership
- **Quality controlled standardized retrofits**
- □ Standardized pricing
- Efficiency gain 30 to 50%
- Payments using LIC

Focus on Simplicity, Quality and Scale

Increased End-Use Efficiency Existing Buildings Strategy



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28% of Energy 23% of GHG



Retrofit 60% of buildings by 2041

CEP Strategy

- **Extend role of local entity**
- Commercial, Institutional & Municipal
- Quality controlled standard and tailored retrofits
- □ Simplified pricing
- Efficiency gain 20% to 50%
- Payments using LIC

Focus on Quality <u>and</u> Scale

Increase End-Use Efficiency New Homes & Buildings Strategy



<5% of 2041 Energy <5% of 2041 GHG



Ontario Building Code

- Most energy efficient in North America
- Typically updated every 3 to 5 years
- □ Still far from "Net Zero" or "Passive"

CEP Strategy

- Create market transparency through performance labelling as part of rental/purchase
- Possible permitting incentives for abovecode construction
- Consider "Net Zero Planning Overlays"

Focus on Transparency, Compliance & Performance

Increased Thermal Efficiency District Energy Strategy



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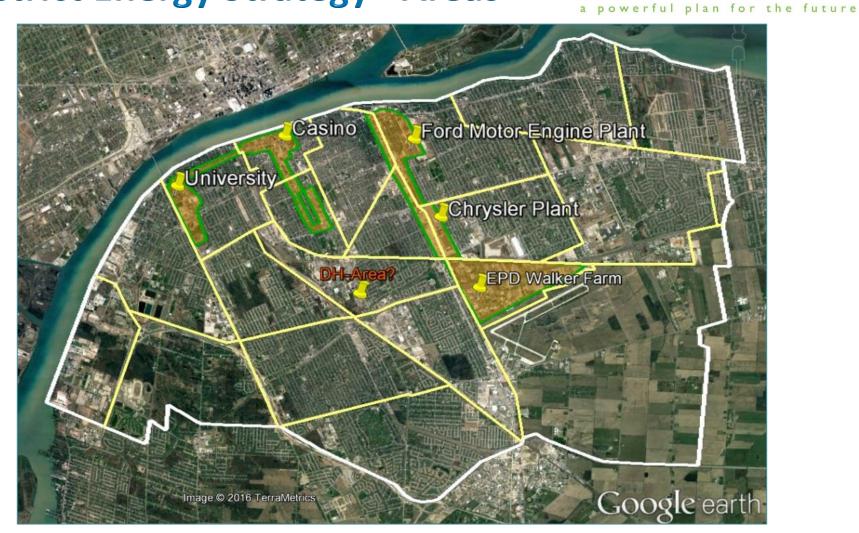
Heating + Cooling ~25% of Primary Energy / ~45% of GHG

- Expand & Modernize existing DE System to global performance
 - Expand Downtown customer base
 - Integrate University District Energy and link to City Nodes
 - Expand into Industrial Corridor
 - Use DE and Economic Development offering for new investors
 - Explore near-zero carbon DE services in new development areas
 - Implement Efficient Supply Mix
 - Maximize Combined Heat & Power
 - **G** Facilitate industrial heat recovery
 - **G** Facilitate possible future use of bio-fuel to accelerate GHG reductions

Focus on Scale-up of Existing Assets

Increase Supply Efficiency District Energy Strategy - Areas





Build on Existing Assets

Increase End-Use Efficiency Industrial Strategy



26% of Energy 21% of GHG



CEP Strategy

- Achieve average 1% per year efficiency improvement
- Industry networking to proliferate best practices
- Industry expertise as community resource
- **Explore** District Energy integration

Typical Best Practices

- Corporate Energy and Climate plans
- Global benchmarking
- Continuous improvement 0.5% to 1.5% per year

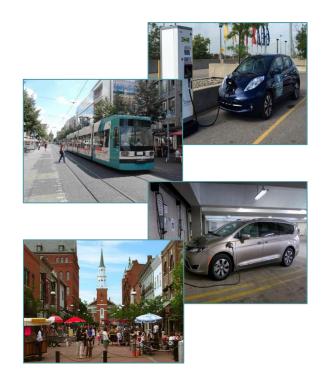
Focus on Community Teaming & Transparency

Increase Efficiency Transportation Strategy



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20% of Energy 34% of GHG 3.4 mt GHG / capita



Market Factors affecting emissions

- Transition to hybrid and electric
- Reducing vehicle weight
- **Efficient drive trains**
- Biofuels
- Regional and City Influences
 - Compact urban design
 - Mixed-use zoning
 - Shared and mass transit
 - Charging, Parking and Access privileges
- CEP Strategy
 - Integrate "all of the above" to be current world-class* by 2041

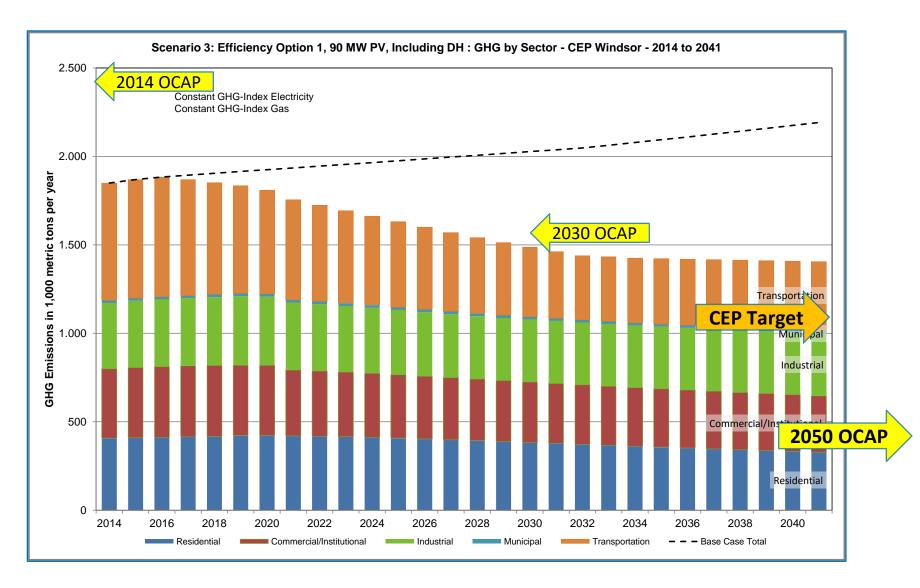
Focus on Areas of Maximum City Influence

*Current Canada 4mt/Mannheim 1.6mt/Copenhagen 0.9mt

Results – GHG Emissions/Capita Gap to City & Provincial Targets



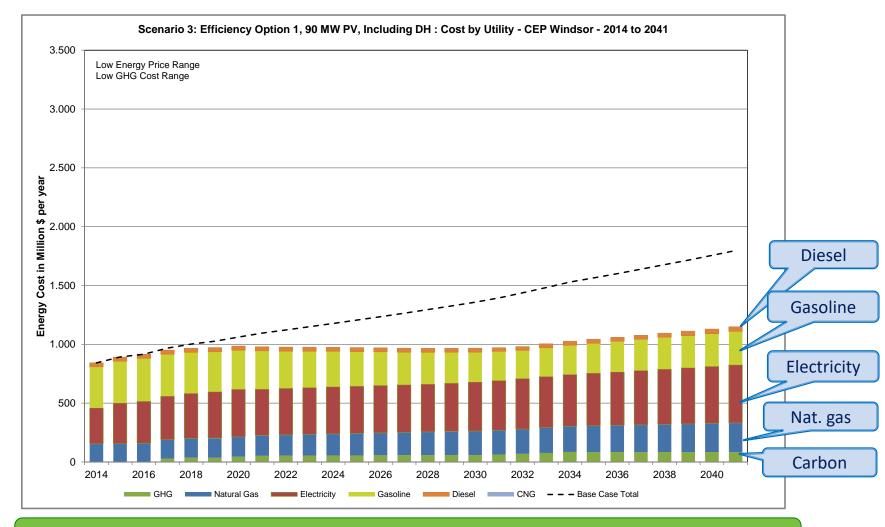
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Results – Utility Cost Lower Range



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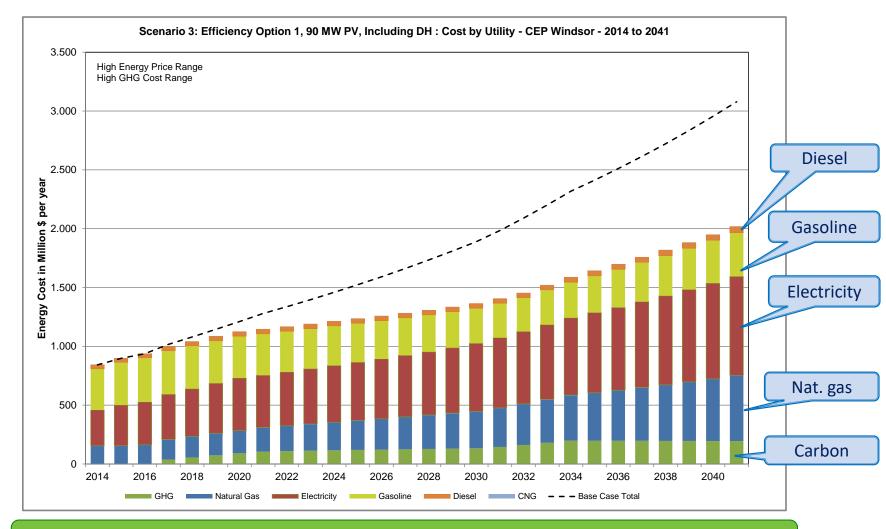


\$8.6 Billion Total Savings

Results – Utility Cost Higher Range



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\$12.4 Billion Total Savings

What Does This Mean?

- Aggressive implementation is essential to even approach climate goals
- Commitment to scale implementation creates:
 - Attractive investment opportunities
 - Local employment
 - Reduced risks
 - Livable communities and neighbourhoods
- Universities and colleges have key role:
 - Community Energy Nodes
 - Implementation exemplars
 - Source of training and expertise

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Transformational vs Standard Plans

Standard Energy Plan	Transformational Energy Plan
Delivers average performance built from past experience	Drives exceptional performance based on strategic needs and best-practices
Uses a forecasting approach	Uses a backcasting approach
Builds technical case, then financial, then environmental	Builds all three cases simultaneously
Uses simple financial models	Uses integrated, risk-adjusted financial models
Energy & GHG savings <20%	Energy & GHG savings >50%
	Inspires Community
	Enhances Community leadership
MINOR SHORT-TERM FINANCIAL RETURN	SUSTAINED ECONOMIC VALUE

Garforth International llc Energy Productivity Solutions **Magnet for Investment**

Sheridan Get Creative

Thank You

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