

LAS Fleet Assessment Service: The Role of Telematics in Green Fleet Management

CAC Green Fleets Workshop

September 2017

Tanner Watt

Three Common Fleet Challenges with EV Adoption

RANGE



Will it have enough range to do the job?

COST

Government report says electric cars don't make economic sense

By Steve Mac Donald / May 8, 2015 / No Comments



SAVINGS MYTHS UNPLUGGED: A new report from the federal government shows just how long it takes for hybrids and electric vehicles to save you money.

Can we afford them?
What is my payback?

INFRASTRUCTURE

FleetNews NEWS FLEET TOOLS FLEET MANAGEMENT CARS SUPPLIES

Electric cars: Finding the right charging point, card, and cables

29/07/2015 in Environment



Format wars aren't a new phenomenon. The 1980s saw VHS versus Betamax, and the 1990s brought CD versus mini-disc, to name but two.

In both cases, a clear winner emerged and the unsuccessful rival disappeared into obscurity.

However, at the moment, at least, the

How do we deal with the charging infrastructure?

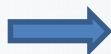
Fleet Telematics with EV Suitability & Charging Infrastructure Assessment



Benchmarking ICE Vehicle Duty Cycles



FleetCarma C2
Vehicle Monitoring
Device Clipped Into
OBD II Port



2010 Ford Fusion

Fleet:
Depot:
Vehicle:
Unit Id:
Description:
Log Dates:
Logtime:
Operation Hours:
Time Idling:
Total Distance:
Travelled:
Longest Single Day:

2010 Ford Fusion
1442

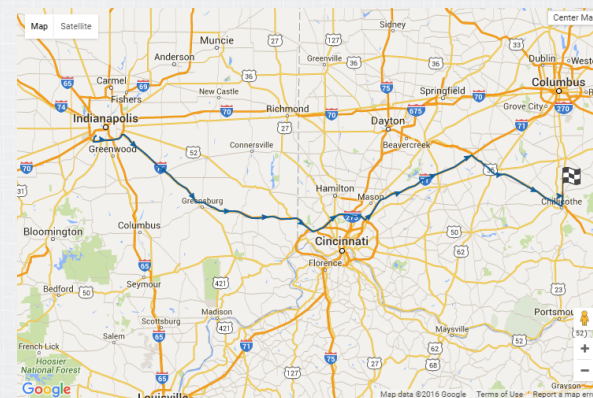
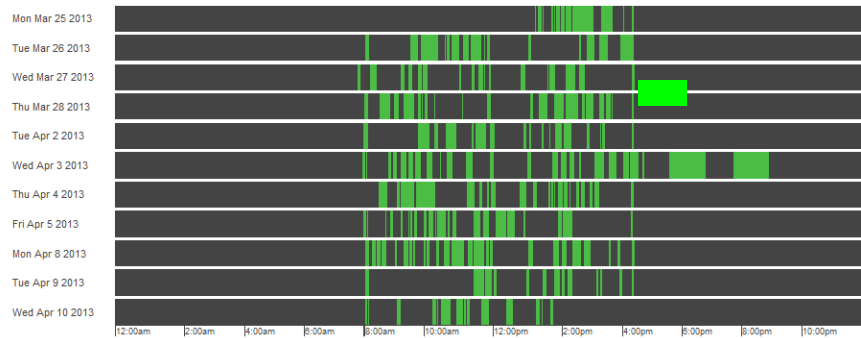
March 25 -
April 10 2013
16 Days, 0 Hours
27.5 (1.7 h/operating
days)

318.8 min (19.3%)
632 mi

194 mi

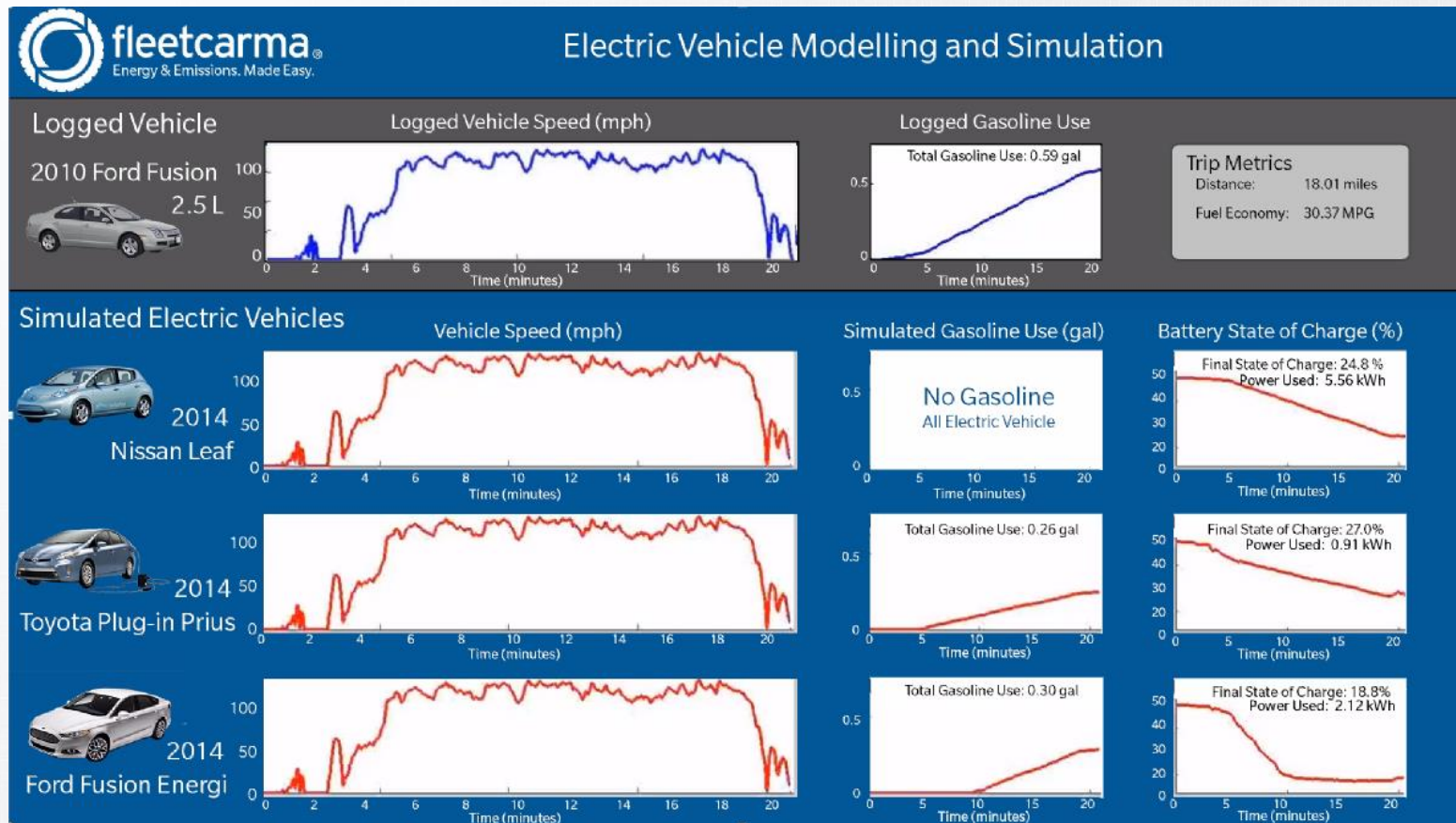
Consumption: 21 MPG
1,572 Wh/mi
Carbon Emissions: 1.20 lb/mi

Daily Utilization



Date	Duration	Trip Distance (mi)	Fuel Consumed (gal)	Fuel Consumption (MPG)	Ambient Temperature (°F)	Average Speed (MPH)	Eco Driving Score	% Hard Acceleration	% Hard Braking	% Time Idle	Number of Idle Events	Idle Fuel Use (gal)
April 13 2016 08:19:35 PM	01:19:00	63.48	8.2	7.78	53.5	48.21	100	0	0	18 %	2	0.17
April 13 2016 05:14:32 PM	02:29:13	148.59	18.7	7.94	59.7	59.74	100	0	0	3 %	4	0.05
April 13 2016 12:17:08 PM	04:00:59	211.94	29.9	7.09	58	52.77	100	0	0	17 %	5	0.08

EV Modelling & Simulation Demonstration Video



Matching the Best-Fit EV to Each Duty Cycle

Baseline vehicle



Baseline Vehicle












Fleet:
Depot:
Vehicle:
Unit Id:
Description:
Log Dates:

2010 Ford Fusion
1442
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April 10 2013
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Simulated results of plug-in vehicles

	Range Capable	Charge Capable	Energy	Emissions	Annual Cost	FleetCarma Score	Details
 2010 Ford Fusion	-	-	21 <small>MPG_{eq}</small>	1.20 lb/mi	\$9,341	-	-
 2012 Toyota Prius-Plug-in	✓	✓	70% ↓	71% ↓	\$6,886	 65	▼
 2012 Chevrolet Volt	✓	✓	73% ↓	76% ↓	\$6,943	 66	▼
 2012 Nissan Leaf		✓	85% ↓	89% ↓	\$5,736	 61	▼
 2013 Ford Focus EV		✓	88% ↓	92% ↓	\$6,477	 56	▼

Potential Fleet Electrification Impact

**Baseline
vehicles**

VS.

**Recommended
replacements**

\$2,869,515

Projected lifetime
cost of ownership
21% reduction

\$2,253,867

301,353 gallons

Projected lifetime
fuel usage
70% reduction

89,456 gallons

5,243 tons of CO₂e

Projected lifetime
CO₂e emissions
57% reduction

2,259 tons of CO₂e

EV Fleet Management System



Dashboard

Vehicle Overview




1501
2011 Chevrolet Volt
F4059C


72,691
mi

Measured Odometer


1,207
mi

Distance Logged


31
Percent

Idle Fraction


19
gal

Fuel Consumed


64
MPG

Fuel Consumption


0
gal

Idle Fuel Consumption


0
gal

Idle Event Fuel Consumption


81
Rating (out of 100)


Driver Score


0
lb/mi

Total CO2 Emissions


140
kWh

Electricity Consumed


72
Wh/mi


Electricity Consumption


27
kWh

Charger Loss


100
Percent

Battery Health


47
Percent

Electric Fraction

Vehicle Charging Reports

Vehicle Overview



161
kWh

Total Charging

72
Wh/mi

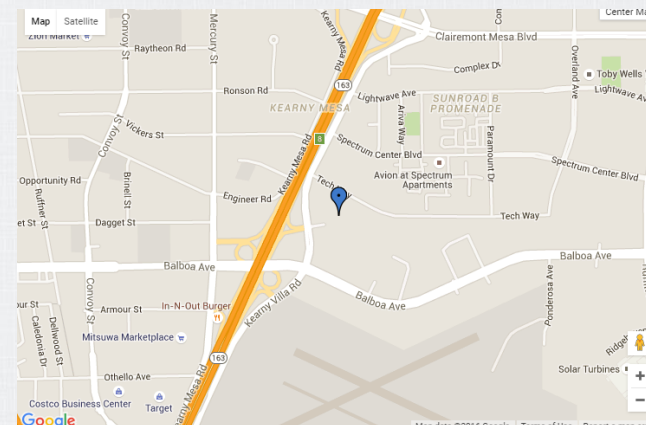
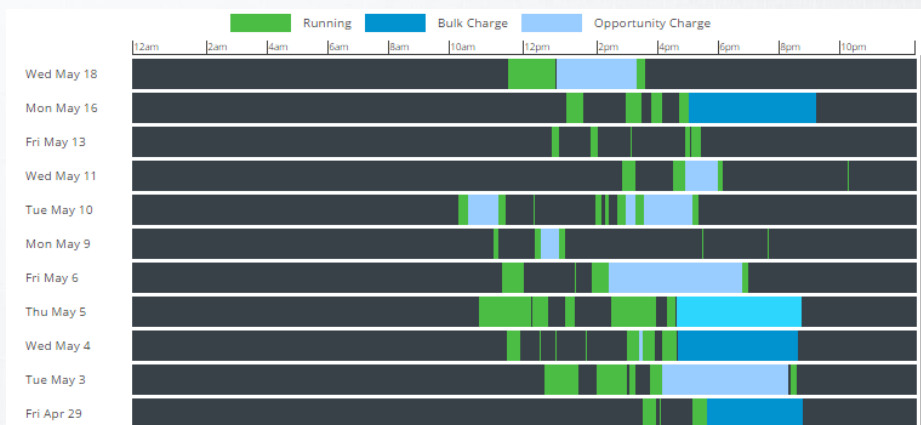
Electricity Consumption

82
Percent

Average Starting SOC

40
Percent

Average Ending SOC



Trip Log Charge Log Alerts

Tools

Start Date	Duration	Charging Power	Charger Energy (kWh)	Charger Loss (kWh)	Start SOC (%)	End SOC (%)	Latitude	Longitude
May 10 2016 10:10:11 AM	00:34:00	2	2.73	0.4	73.29	99.91	32.7607	-117.1306
May 09 2016 12:28:52 PM	00:34:00	2	1.49	0.26	83.53	99.61	32.8234	-117.144
May 06 2016 02:33:21 PM	04:06:32	2	11.74	1.96	0.78	99.61	32.8239	-117.1426
May 05 2016 04:37:48 PM	03:49:02	2	11.19	1.75	0.39	99.61	32.8239	-117.1427

EV Motor Pool & Dispatch Portal

Real-Time

Fleet

Vehicles

Vehicle Reports

Devices

Settings

CCT Northland

strochaniak@crosschasm.com Log Out

Fleet Pool Dispatch

Choose Location

Search Geofences

Office #1

Office #2

Toronto Office

Industrial Plant #1

Manage My Geofences

Available Vehicles

Rank by SOC

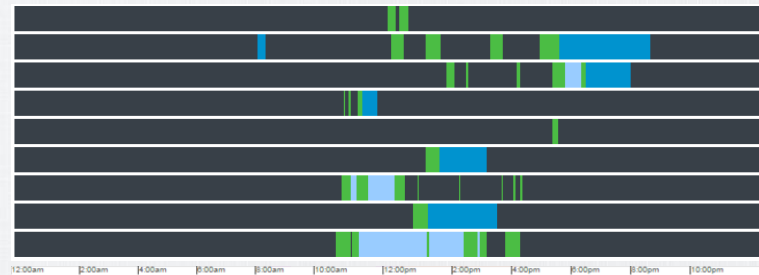
	2014 Chevrolet Volt	1N4BL2AP1BC167734	100%
	2013 Chevrolet Volt	1N4BL2APHSD817453	87%
	2015 Nissan LEAF	1N4BL2APHSD817910	83%
	2013 Smart fortwo ED	1N4BL2APHSD836759	62%
	2011 Chevrolet Volt	1N4BL2APHSD455321	34%

Maximizing Electric Vehicle Miles Traveled (eVMT)



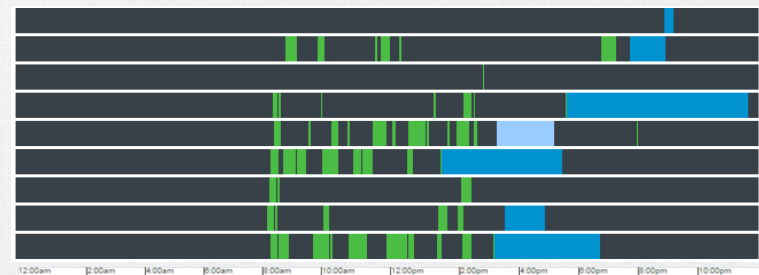
LOW UTILIZATION

Average Ending SOC: 64%
Avg. Daily Distance: 30 miles



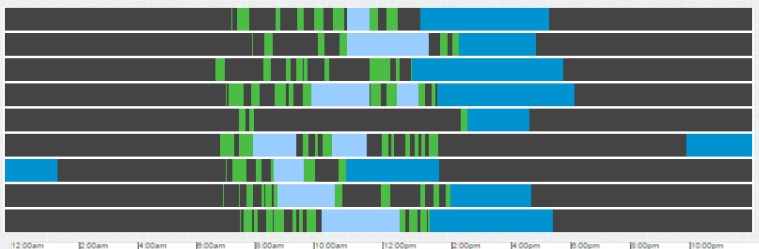
HIGHER UTILIZATION

Average Ending SOC: 39%
Avg. Daily Distance: 51 miles



HIGH UTILIZATION + OPPORTUNITY CHARGING

Average Ending SOC: 31%
Avg. Daily Distance: 92 miles



Contact Us!



Tanner Watt
Municipal Energy Specialist
ts watt@amo.on.ca
647-456-5516

Mark Goody
Manager, EV Programs
mgoody@fleetcarma.com
800-975-2434